

REAL ESTATE AGENTS And MORTGAGE BROKERS New or Veteran Agent Need Training?

Buffini & Company Certified mentor office is now offering Brian Buffini's
"100 days to greatness"™ program, in this area.

A complete program for agents looking to produce a consistent stream of
High-qualified referrals

Facilitated by **CERTIFIED MENTOR RACHELI SMILOVITS**

This 14-week program provides agents with a step-by-step curriculum to accelerate
business through referred leads.

Word of Mouth Business is different than **Business by Referral**.

One is **passive** while the other is **proactive**.

BENEFITS	TOPICS COVERED
<ul style="list-style-type: none"> <input type="checkbox"/> Jumpstart your career with a minimum of: Realtor - 1 closed 2 pending transactions Lender - 2 closed 4 pending transactions <input type="checkbox"/> Facilitated by Brian Buffini's certified mentor. <input type="checkbox"/> Mentor guidance and comprehensive course materials. <input type="checkbox"/> 100 days of marketing materials. <input type="checkbox"/> Daily action steps <input type="checkbox"/> Proven dialogues. <input type="checkbox"/> Interactive role plays <input type="checkbox"/> Membership to a Business Tracking Website 	<ul style="list-style-type: none"> <input type="checkbox"/> Growing and sorting by referral your database. <input type="checkbox"/> Financing options to secure smooth closings. <input type="checkbox"/> Effective open house strategies. <input type="checkbox"/> Making floor time work for you. <input type="checkbox"/> Listings and Buyer presentations. <input type="checkbox"/> Converting the incoming phone calls <input type="checkbox"/> Working the referral systems.

All for the low price of \$395

Class are starting

Check for dates www.loans-4-u.com/Training

2 spaces are reserved for business other than Lending and Real Estate

Contact Racheli Smilovits for details (954) 567-7300 ext. 105

Space is limited – enroll today!

